Social cognition, affect and motivation

1. Full title

Social cognition, affect and motivation

2. Research group

Social Psychology

*Program director: Joop van der Pligt*

3. Members

**Senior staff**


**Postdoctoral fellows**

Arik Cheshin, Markus Denzler, Allard Feddes, Lukas Koning, Suzanne Oosterwijk, Marte Otten, Disa Sauter.

**PhD’s**


4. Membership Research Schools and other Research Institutes

Nearly all staff are full members of the Kurt Lewin Institute (KLI), the inter-university research school for social psychology and its applications.

5. Research topics

The overall objective of this program is to conduct empirical (and typically experimental) research that advances theoretical knowledge about the antecedents and consequences of human social behavior. This knowledge is expected to also provide a basis for understanding behavior in applied domains, and these twin goals are seen as complementary. The program focuses on affective and motivational factors in both intra- and interindividual processes,
as well as in intergroup processes. Moreover most of the research emphasizes the interplay between these factors and cognitive processes. Most of our research employs methods and paradigms derived from experimental research on (social) cognition. A first line of research focuses on emotions, and addresses the role of emotions in intrapersonal, interpersonal, intragroup, and intergroup settings. Research in this line focuses primarily on discrete emotions (e.g., anger, happiness, fear, disappointment, guilt), although more diffuse affective states are also studied in some projects.

A second line concerns motivational processes. Examples are self-regulation issues such as goal setting, the content of goals and needs, resisting temptations, and goal pursuit. This line also addresses the activation and accessibility of goal-related constructs and their impact on perception, memory, and behavior.

A third line focuses on social cognition, with special emphasis on the role of affect. It deals with social perception, attitudinal judgment, and decision-making. This line also includes research on the impact of processing style on judgment and decision-making. Research on approach-avoidance processes links the second and third line of research.

6. Program development

Research is coordinated in small, informal lab groups covering the themes described above. These groups meet on a frequent basis to discuss research in more detail. Group boundaries are flexible; some individual researchers attend meetings of more than one group. The three lines of research do not constitute independent, isolated research programs. Every two weeks informal, plenary presentations of ongoing research are scheduled in our brown bag lunches.

The group intensified collaboration with a number of research groups in Europe and the US. This year Laura Dannenberg, Koen Dijkstra, Marleen Gillebaart, Janina Marguc and Batiaan Rutjens obtained their PhD degree.

Two of our staff were appointed full professor. Gerben van Kleef obtained a chair on ‘pro-social behavior’, sponsored by the Van der Gaag Foundation. Bertjan Doosje was appointed on the FORUM – Frank Buijs Chair on Radicalisation Studies.
7. Composition of research input of academic staff in 2012

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<td>Full professors (HL)</td>
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<td>Assistant professors (UD)</td>
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<tr>
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<td>Ph.D. students (AIO)</td>
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<td>Research assistants</td>
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<tr>
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<tr>
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RESEARCH OUTPUT

1. Academic publications
   1.a. Refereed articles


   http://dx.doi.org/10.1016/j.jesp.2012.05.001


and non-emotional sentences that differ in internal and external focus. *Memory and Cognition, 40,* 93-100.


1.b. Non-refereed articles

1.c. Books


1.d. Book Chapters


1.e. Conference Papers.


1.f. Reports
2. Ph.D. Thesis

2.a. Internally prepared


Dijksterhuis, K. (February, 2012). (pp. 150). Intuition versus deliberation: The role of information processing in judgment and decision making. Amsterdam: Universiteit van Amsterdam. Promotor: J. van der Pligt, Co-promotor:


2.b. Externally prepared


2.c. Doctorates at other faculties/universities, co-supervised by program members

3. Professional Publications


4. Publications aimed at the general public


5. Other results

5.a Book editors


5.b Journal editorships

Doosje, B.

*Group Processes and Intergroup Relations (Associate Editor)*

Fischer, A.H.

*Cognition and Emotion (Associate Editor)*

Förster, J.A.

*Social Cognition (Associate Editor)*

Rotteveel, M.

*Emotion (Consulting Editor)*

Rotteveel, M.

*Cognition & Emotion (Advisor)*

5.c Inaugural lectures

Van Kleef, G. A. (2012, November). *Emotie is invloed.* Inaugural lecture to accept chair on Social and Organizational Aspects of Prosocial Behavior, on
behalf of the Van der Gaag Foundation of the Royal Netherlands Academy of Arts and Sciences.

5.d Prizes

5.e Organisation of conferences and symposia


5.f Research grants


Jonas, K.J. (2012). Mozaik grant for Kommattan: Feeling the Other: Emotions Interpretations in Intercultural Settings. €200,000.


Rutjens, B. T. (2012). Niels Stensen Foundation Stipend (€44,000) to conduct postdoctoral research at the University of British Columbia, Canada, for the duration of one year.

Van Kleef, G. A., Galinsky, A. D., & Stamkou, E. (2012-2015). Research talent grant (€168,076) from the Netherlands Organisation for Scientific Research (NWO) for the project "Climbing the ladder or falling from grace: How norm violations shape social hierarchies".

5.g Keynote speeches at conferences